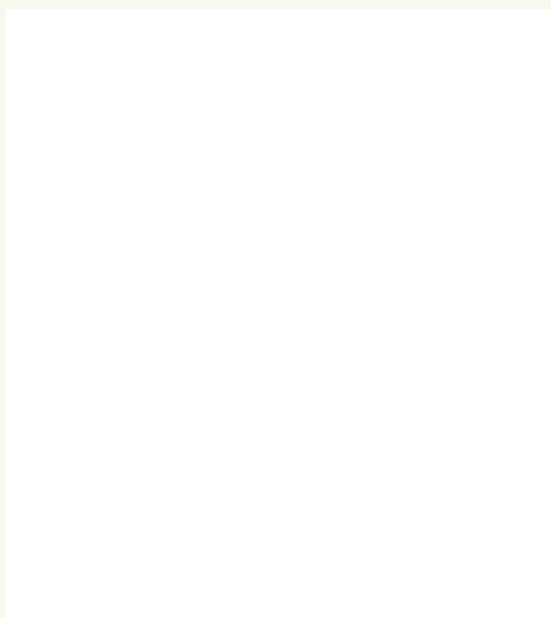




***IF ITS HOT,
YOU NEED A FIRE
SUPPRESSION SYSTEM®***



Bourgeois & Associates, Inc., located in Houma, Louisiana, specializes in solving “special hazard” fire protection problems. We sell, install, and service fire alarm and detection systems, clean agent fire suppression systems, and gas detection systems. Our fire protection systems protect lives and property in Refineries, Petrochemical Plants, Paper and Pulp Facilities, Data Processing Rooms, Hospitals, and Offshore Oil Production Platforms. We service facilities mainly in South Louisiana and offshore central Gulf of Mexico. Our installers and technicians are State Fire Marshal licensed and factory trained. We support and encourage NICET certification. Our installation drawings are prepared by NICET certified persons, who also perform field follow-up during installation and final commissioning of projects.

Bourgeois & Associates, Inc. was founded in 1984 by Roger Bourgeois. Our customer base includes many Fortune 500 companies. The company, based in Houma, Louisiana, has installed fire detection and suppression systems throughout the Southeastern United States, Gulf of Mexico production platforms, and many marine vessels.

Roger Bourgeois is a native of Raceland, Louisiana, and graduated from Louisiana State

University in 1966, receiving a B.S. Degree in Industrial Technology. He has over 30 years experience in sales, installation, and testing of all types of automatic fire detection and suppression systems. He is Past President of the Fire Suppression Systems Association (FSSA), a member of the Society of Fire Protection Engineers (SFPE), Founding President of the Louisiana Automatic Fire Alarm Association (LA AFAA), a Certified Fire Protection Specialist (CFPS), and NICET certified at Level IV in Special Hazards Systems Layout and Fire Alarm Systems. He currently serves as President of the Automatic Fire Alarm Association (AFAA). He also is an active member of the National Fire Protection Association (NFPA) and American Society of Safety Engineers (ASSE).

Bourgeois & Associates, Inc. is listed with Dunn and Bradstreet. We enjoy the highest of credit ratings for a company of our size and operation. Bourgeois & Associates, Inc. is a Louisiana licensed contractor, can handle fire protection projects ranging to \$250,000.00, and can furnish performance and construction bonds if required.

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1 4 2

CUSTOMER COMMENTS

We were asked by an engineering firm to provide three references for our work with the Siemens Fire Safety MXL intelligent detection system. The following comments were provided by our customers:

We are having excellent service from Bourgeois & Associates, Inc. We have a good first name relationship with them. I do recommend them.

**Bobby Lofton - IT Manager
Louisiana Farm Bureau
Baton Rouge, Louisiana**

Bourgeois & Associates, Inc. were sub-contracted through another company to provide fire detection on the Anadarko/El Paso Marco Polo TLP facility. The job performance and overall knowledge from the field technicians was more than satisfactory. At the time of the installation Bourgeois & Associates, Inc. had not had a Master Service Agreement with Anadarko, but due to the satisfactory performance as previously stated, we are acquiring that agreement at this time. The Marco Polo fire detection system is somewhat complicated, at least from the operations stand point, Bourgeois & Associates, Inc. has helped us tremendously in getting this system user friendly.

**Rex Rogers - Superintendent
Marco Polo TLP
Gulf of Mexico**

We have had very professional service and would highly recommend them. Roger Bourgeois has an excellent relationship with the Fire Marshal's office, which made for a smooth transition into the MXL system. This is a good implication of a respectable reputation.

**Bill Marquis - Fire Protection Engineer
Shell Norco
Norco, Louisiana**

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PRODUCTS / SERVICES

Bourgeois & Associates, Inc. is a distributor for the following manufacturers:



Flame Detection / Gas Detection

OBSOLETE EQUIPMENT

Bourgeois & Associates, Inc. stocks many new and refurbished parts for obsolete fire detection, fire suppression, and gas detection systems.

Pyrotronics

Cerberus Pyrotronics

Firetek

Rexnord Gas Detection

Uptime Technologies

Chromalloy Fire Systems, Inc.

Delta Safety & Supply Company

Delta Fire Systems, Inc.

ONE-STOP SPARE PARTS DEPOT

We are your one-stop spare parts depot. Bourgeois & Associates, Inc. stocks parts for most fire detection, fire suppression, and gas detection systems.

FIRE SUPPRESSION	FIRE DETECTION	GAS DETECTION
Chemetron Fire Systems	Siemens Fire Safety	Detector Electronics
Cardox	Detector Electronics	General Monitors
Kidde Fire Systems	Chemetron	Bacharach
Rockwood/Ansul	Notifier	Detcon
Ansul	Firelite	Sieger
Fiquench	Fenwal Detectors	Fenwal

PRODUCTS

Smoke Detectors

- Ionization
- Photoelectric
- Intelligent Smoke Detectors
- Linear Beam Detectors
- Air Sampling

Thermal Detectors

- Rate of Rise
- Fixed Temperature
- Linear Cable
- Heat Actuated Device (HAD)
- Explosion Proof



Gas Detection

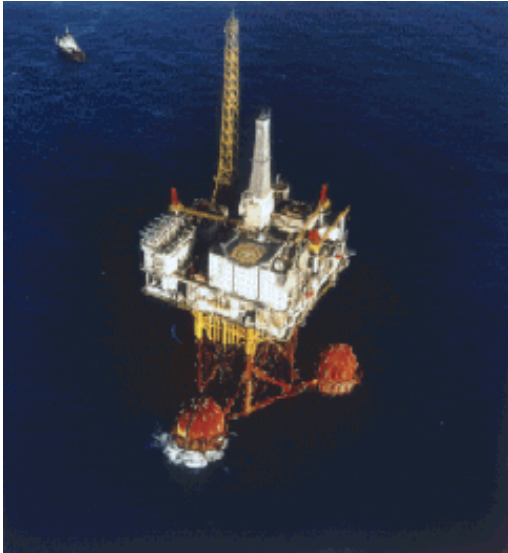
- Combustible Gas Detection
- H2S Gas Detection
- Toxic Gas Detection
- Catalytic Bead Sensors
- Infrared Gas Detection



Flame Detection

- Ultraviolet (UV)
- Infrared (IR)
- UV/IR
- Triple IR





Fire Suppression Systems

- FM-200
- High Pressure CO2
- Low Pressure CO2
- Argonite
- AFFF Foam
- Water Mist
- Dry Chemical

Control Panels

- Conventional
- Intelligent
- Custom Fire/Gas
- Power Supplies
- Fuses
- LED's

Batteries

- Eagle Picher
- Powersonic
- Yuasa
- Dual Lite

Our systems can protect your facilities against the unwanted fire risk!!



We install and service most fire detection, fire suppression, and gas detection systems.

Services

- Halon 1301 Recovery/Recycling
- Halon 1301 Refills
- FM-200 Refills
- 2% Methane Calibration Gas Refills
- System Troubleshooting
- Electronic Bench Testing
- Foam Proportioning Testing



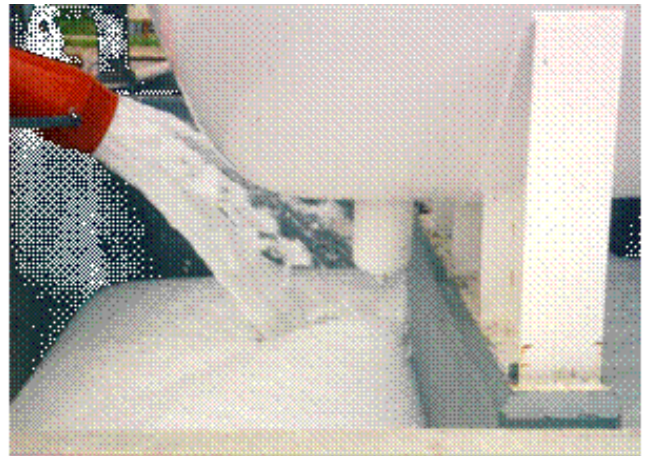
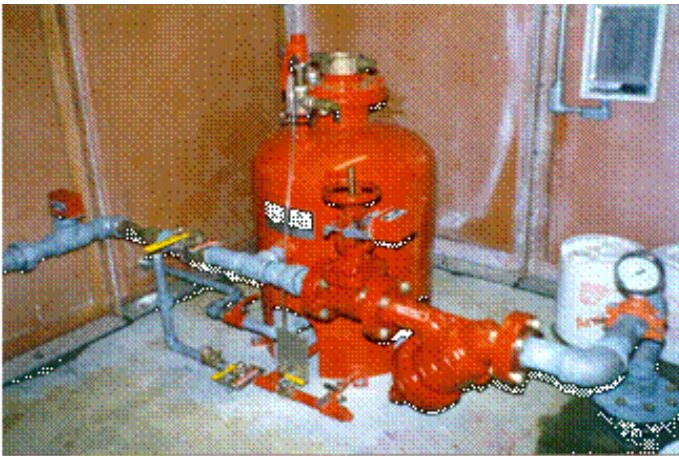
Custom Fire/Gas Safety Panel

- AFFF Foam Lab Analysis
- Semi-Annual Inspections
- Annual Inspections
- Custom Control Panels
- Custom Shop/Installation Drawings
- NICET Certified Technicians
- Room Integrity Testing (Retrotec)



Refilled & Refurbished
Halon 1301 Cylinder

Special Applications



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GENERAL TERMS & CONDITIONS OF SALE

DELIVERY DATE

Unless expressly specified to the contrary, goods in stock will be shipped without delay, and goods not in stock will be shipped as soon as possible. However, all estimates of delivery time are approximate and failure to effect shipment of an accepted order by such estimated delivery date will not be considered sufficient cause of cancellation without prior agreement confirmed in writing by our authority agent.

TRANSPORTATION CHARGES

Unless otherwise specifically provided, the price of the goods sold is FOB SELLER's factory. Freight will be prepaid and added to invoice. Title to the goods sold passes to BUYER upon delivery by Bourgeois & Associates, Inc. to the carrier, regardless of the fact that freight is prepaid by SELLER.

RETURNS

BUYER may, up to 30 days from date of purchase, return any goods purchased which are standard merchandise, provided BUYER has first obtained the written consent of Bourgeois & Associates, Inc. and provided further that such returns shall be subject to the following conditions. **Special factory orders are not returnable.**

- a) a request for return must include the date and number of Bourgeois & Associates, Inc.'s invoice covering the original purchase;
- b) return transportation charges must be prepaid or will be deducted from any credit for the returned goods;
- c) all returned goods must be in first class salable condition when received or the cost of reconditioning such goods will be deducted from any credit for same;
- d) a standard handling charge of 20% of invoice price will be deducted from any credit on voluntary returns.

PAYMENT TERMS

Net 30 Days (after approved credit) - All credit terms are strictly enforced. Past due invoices may delay shipment of current orders.

CANCELLATION OR SUSPENSION OF ORDERS

Cancellation or suspension of orders will be accepted by Bourgeois & Associates, Inc. only upon terms that will indemnify us against loss. Postponement of deliveries at BUYER's request, if for a period of more than thirty (30) days, will not be made without Bourgeois & Associates, Inc.'s approval first being obtained. In the absence of such indemnification, Bourgeois & Associates, Inc. shall be entitled to recover all damages and costs of whatever nature permitted by the Uniform Commercial Code indemnification.

WARRANTIES

SELLER will extend the limited warranty (in most cases 12 months from shipping date) offered by the original manufacturer and is limited to replacement of the product, unless misuse or abuse is evident. To the extent permitted by law, Bourgeois & Associates, Inc. disclaims all liability concerning the products manufactured by others. All warranty claims should be returned freight prepaid with a copy of the original purchase invoice only after securing a return material number from our Sales Department.

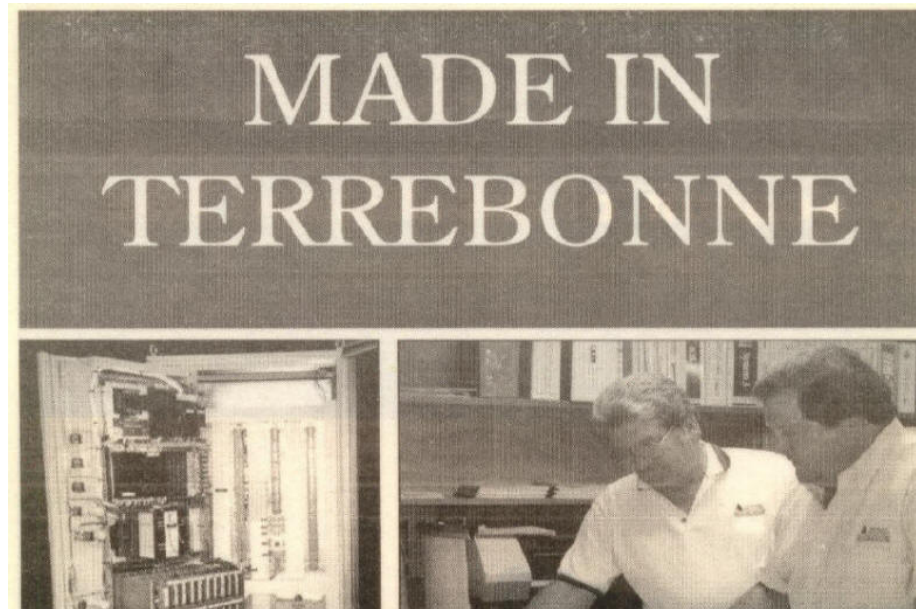
GENERAL CONDITIONS

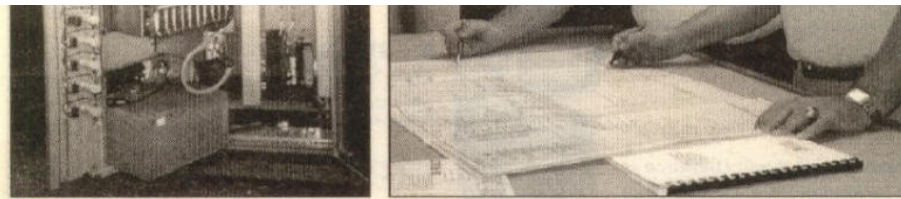
- a) No agent, salesman, or any other party is authorized to bind Bourgeois & Associates, Inc. by any agreement, warranty, statement, promise or understanding not herein expressed.
- b) The sale of the goods pursuant to this order shall be governed by the laws of the state in which the order is accepted and from which the equipment is shipped; and any such sale or contract shall be deemed to be a sale and/or contract of that State.
- c) Quotations are protected for 30 days from date of quotation.
- d) Any technical advice furnished before or after delivery in regard to the use or application of products is furnished without charge and on the basis that it represents our best judgment under the circumstances, but that it is used at the recipient's sole risk.
- e) Due to liability insurance restrictions, we can not furnish detailed, specific troubleshooting assistance via telephone. We will however, provide Manufacturer Troubleshooting Guidelines, and ordering (part numbers) information when requested. A minimum charge for schematics or other manufacturer data may be applicable.

TAXES

Prices do not include sales, use, excise or similar taxes, whether federal, state or local. The amount of any such taxes applicable to the goods shall be paid by BUYER in the same manner and with the same effect as if originally included in the purchase price.

We accept VISA and MASTERCARD





BILL ELLZEY/BAYOU BUSINESS REVIEW

BOURGOIS AND ASSOCIATES: At their headquarters on Thompson Road in Houma, Roger Bourgeois (far right) of Bourgeois and Associates and longtime employee Nelson Sonnier review layout plats for a sophisticated fire control system built to order for an industrial customer. Between them, the pair has more than 50 years of fire system experience. The company, which has been in business 20 years, builds automated, computerized systems that detect heat, fire, smoke, combustible gases or other indicators of combustion, and are capable of automatically shutting off power, closing doors, interrupting air flow to the area, releasing special fire suppressants, paging personnel and summoning help. Bourgeois systems are customized for specific applications, and generally use inert, non-flammable, non-toxic gases or foams to stop fires without endangering personnel, without causing damage typical of water-based suppressants and often without interrupting business activity. "Our systems are used principally to protect high dollar equipment," Bourgeois said. "They provide a level of protection over and beyond what is required for life and safety." An average installation costs about \$60,000, but Bourgeois has installed systems costing three times that much. Such systems are frequently found in electronic and data processing installations like hospital CAT-scan facilities. Multiple computer rooms at the high-tech Laser Interferometer Gravitation-Wave Observatory in Livingston Parish are protected by Bourgeois fire suppression systems. Other customers are offshore oil facilities and businesses as far away as Boston, Nigeria and Venezuela.

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INSPECTION REQUIREMENTS

The State of Louisiana Fire Marshal rules and regulations require periodic inspection and testing of all life safety systems. Other regulatory agencies, including Mineral Management Services (MMS), United States Coast Guard (USCG), and OSHA rules require periodic testing in accordance with their rules.

Life Safety Considerations Reviewed by State Fire Marshal

- Occupancy
- Construction Materials
- Means of Egress
- Emergency Lighting / Exit Signs
- Automatic Fire Suppression Systems
- Automatic Sprinkler Systems
- Fire Alarm Systems
- Heating / Air Conditioning
- Construction and Compartmentation (Fire Walls)
- Elevators / Escalators
- Smoke Control / Smoke Barriers
- Portable Fire Extinguishers
- Fire Caulking / Fire Barriers

- Fire Retardant Coverings and Furnishings
- Emergency Forces Notification

The building occupancy determines types of fire systems required by the Life Safety Code.

**National Fire Protection Association (NFPA)
Commonly Used Fire Codes/Standards**

<u>STANDARD</u>	<u>TITLE</u>	<u>COVERS</u>	<u>NFPA INSPECTION FREQUENCY</u>
NFPA 10	Portable Extinguishers	Selection, installation, inspection of portable fire extinguishers	Annual
NFPA 12	CO ₂ Systems	Design/Installation	Semi-Annual
NFPA 12A	Halon 1301 Systems	Design/Installation	Semi-Annual
NFPA 2001	Clean Agent Systems	Design/Installation	Semi-Annual
NFPA 13	Sprinkler Systems	Design and installation of automatic sprinkler systems	See NFPA 25
NFPA 17	Dry Chemical Systems	Dry chemical systems used on cooking appliances	Semi-annual
NFPA 17A	Wet Chemical Systems	Wet chemical system used on cooking appliances	Semi-annual
NFPA 25	Water-Based Systems	Inspection & testing, and maintenance of water based fire protection systems	Quarterly - NFPA Annually - LA state law
NFPA 72	Fire Alarm Code	Application, installation, and maintenance of fire alarm systems	Annual

NFPA 96	Commercial Hoods	Design and installation criteria for commercial cooking equipment	Semi-annual
NFPA 101	Life Safety Code	Minimum requirements to provide safety from fires in buildings Assembly Residential Business Educational Detention Health Care Industrial Mercantile Storage Special Structures	N/A

- Authority Having Jurisdiction (AHJ) - The organization, office, or individual responsible for approving equipment and installation.
- Codes are minimum standards and usually become state law by adoption.

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STATE OF LOUISIANA FIRE MARSHAL REGULATIONS



Louisiana Office of
State Fire Marshal

Bourgeois & Associates, Inc. is certified as a Class A,B,C, and D company by the Louisiana Office of State Fire Marshal. Each certificate allows for the fire protection work in the respective area.

Class A - Portable/Semi-portable fire extinguishers

Class B - Pre-engineered fire systems

Class C - Engineered fire systems

Class D - Fire alarm systems

Class E - Hydro testing

Each fire protection firm certified as a Class C or D contractor must employ at least one [NICET](#) Level III employee.

During 2003, the fire protection law was revised. Revised rules are being promulgated. Effective July 1, 2004, Louisiana adopted the 2003 edition of the Life Safety Code (NFPA 101) and the 2000 edition of the International Building Code. Roger Bourgeois has been involved in licensing and policy development of rules for many years. He currently serves as the Fire Marshal Liaison for the Louisiana Automatic Fire Alarm Association.

For more information on fire protection laws, rules, plan review forms, and licensed contractors, visit the State Fire Marshal's website at www.dps.state.la.us/sfm, or click on above picture.

The website also lists contractors who have been fined or sanctioned for violation of Fire Marshal rules.

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CERTIFICATION



Bourgeois & Associates, Inc. supports and encourages certification of fire protection professionals. The National Institute for Certification in Engineering Technologies (NICET) offers certification in Fire Protection Engineering Technology. The four sub-fields are Fire Alarm Systems, Special Hazards Systems Layout, Sprinkler, and Sprinkler System Testing. Roger Bourgeois is certified at Level IV in Special Hazards and Fire Alarm. He is also certified at Level I Sprinkler Systems.



Roger Bourgeois is a Professional member of the Society of Fire Protection Engineers (SFPE), and has been a member since 1983. He recently became a “member for life”, a new dues category.



Roger Bourgeois was awarded the designation “Certified Fire Protection Specialist” (CFPS) in 2001.

The certification is administered by the National Fire Protection Association (NFPA), and is based on working knowledge of the complete fire protection handbook. There are approximately 1,100 members of the international organization.

CLICK ON LOGO FOR FURTHER INFORMATION ON THESE CERTIFYING ORGANIZATIONS

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INDUSTRY ASSOCIATIONS

Bourgeois & Associates, Inc. is an active member of the following associations:



Roger Bourgeois has been a member of the National Fire Protection Association (NFPA) since 1985. Bourgeois & Associates, Inc. is a subscriber to the National Fire Codes and maintains an extensive library of all NFPA standards, codes, and handbooks. NFPA is an international group which establishes/adopts codes and standards by a consensus process.



Bourgeois & Associates, Inc. is a charter member of the Fire Suppression Systems Association (FSSA), which was chartered in 1984. The Fire Suppression Systems Association is headquartered in Baltimore, Maryland. FSSA is an organization of manufacturer and installer members that subscribe to high ethical standards in the industry. Roger Bourgeois has served on many committees, served as Secretary-Treasurer, Vice-President, and was President of the national organization in 1990.



Roger Bourgeois was founding President of the Louisiana Automatic Fire Alarm Association in 1983. He has since been President a second term, and continues to be involved as a Past President of the organization. The Louisiana AFAA meets quarterly in four different regions of the state, and has good standing with the Office of State Fire Marshal.



The Automatic Fire Alarm Association (AFAA) was founded in 1953, and is headquartered in Lake Mary, Florida. Membership consists of approximately 1,000 members, comprised of manufacturers, distributors, A&E design community, and Authorities Having Jurisdiction (AHJ). Roger Bourgeois has been a member of the AFAA since 1993, and currently serves as the organization's chairman.



The National Association of Fire Equipment Distributors is headquartered in Chicago, Illinois. NAFED has both manufacturer and installer members in all 50 states, and many foreign countries. Its members consist of portable, semi-portable, and systems distributors. Bourgeois & Associates, Inc. has been a member of NAFED since 1984.



Roger Bourgeois has been a member of the American Society of Safety Engineers since 1982. He is active in the Bayou Chapter which meets monthly in Houma, Louisiana.



Bourgeois & Associates, Inc. has been a member of the Louisiana Association of Business and Industry (LABI) since 1986. Roger Bourgeois has served on the LABI board of directors since 1996, and also is a member of the small business committee.



Bourgeois & Associates, Inc. is a member of the Louisiana Chemical Industry Alliance.

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FACILITIES VIRTUAL TOUR

The Bourgeois & Associates, Inc. main office is located at 120 Thompson Road, Houma, Louisiana. The office was relocated to this property in 1989. The facility is located at a prime industrial site at the corner of Grand Caillou Road and Thompson Road, in the center of Houma's offshore service industry. The facility consists of four buildings housing administration, warehouse, training, and storage areas. The Houma facility consists of 15,000 square feet of useable space.

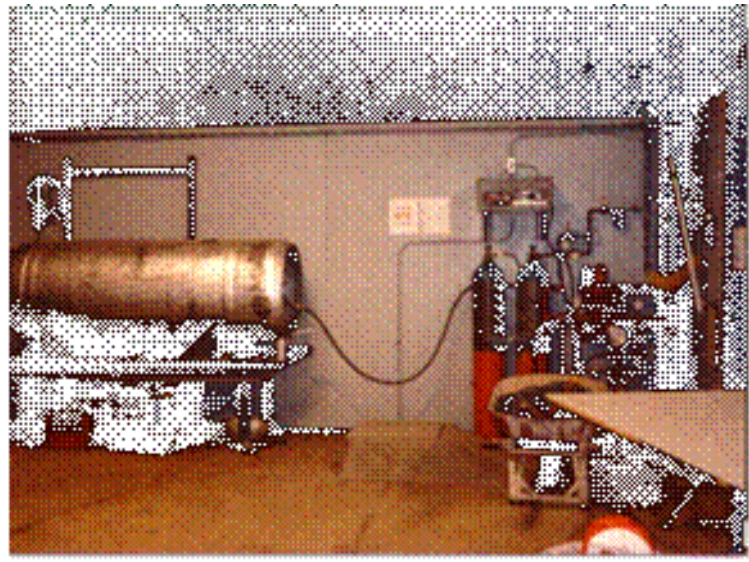
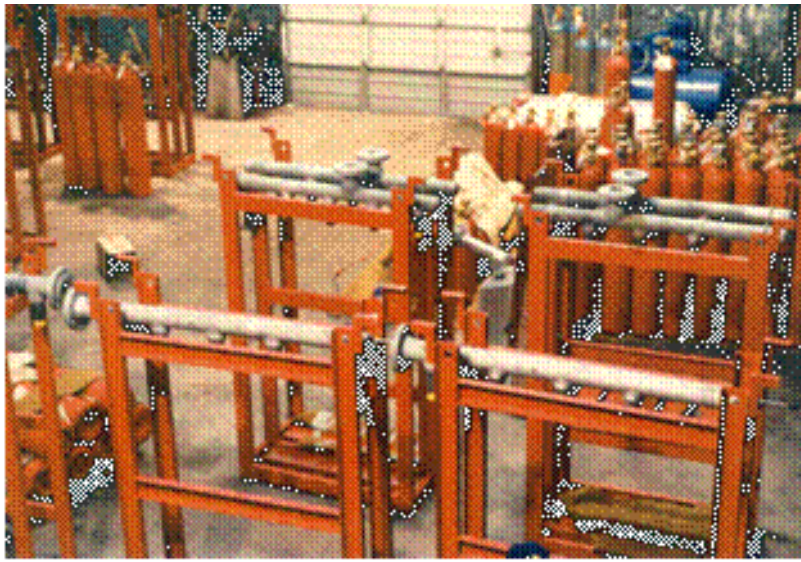
Our rolling stock consists of four service vans, each identically equipped with required installation and service tools. Other major equipment consists of 8,000 lb. diesel fork lift, jib crane, electronic weighing facility, Halon 1301 recovery facilities, and equipment for servicing and refilling CO₂, Halon 1301, FM-200, dry chemical, and AFFF foam fire protection systems. **We are a regional stocking depot for major quantities of FM-200. We can refill 2,000 lb. systems within a 24 hour turn-around.**

Our technicians are equipped with personally assigned lap top computers for programming and servicing of the most up-to-date fire detection system. We also own a Gemini sensitivity tester, Retrotec room integrity test unit, and test equipment of all types for proper servicing of all the equipment we install.

Our shop drawings are generated using AutoCAD 2000. We also have equipment for producing 24" x 36" drawings and for copying of 24" x 36" drawings.

We can furnish bound technical manuals in 3-ring binders, or spiral wound binders. We can also receive electronic drawings and specifications utilizing high speed internet service via T-1 line connection.

Our experienced inside sales staff offers "same day" shipment of over 1,200 fire protection parts in common use on offshore production platforms, petrochemical facilities, and the marine transportation industry.



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CURRENT EVENTS

- Roger Bourgeois was recently elected Chairman of the Board of the Automatic Fire Alarm Association at the recent annual meeting in Charleston, South Carolina.
- Bourgeois & Associates, Inc. will celebrate it's 20th anniversary on October 15, 2004
- A cook book of recipes provided by Bourgeois Hot Sauce users will be published in the first ever "Bourgeois Hot Sauce Cook Book. Please e-mail us your favorite use of this great hot sauce. We hear many stories, so get your recipes in before the 20th anniversary date and be included in the cook book.
- Effective July 12, 2004, we should be connected to a new T-1 line and have our enhanced website in place. Let us know if you enjoy our Hot Sauce, and new website. Please e-mail your comments to Bourgeois, The Hot Sauce Man[®] at bourgeois@lahotfire.com.
- Halon 1301 (EPA Final Rule)

We get many questions concerning Halon 1301 fire systems. The EPA Final Rules on Halon use were published in the Thursday, March 5, 1998, edition of the Federal Register, Volume 63, No.43, and became effective on April 6, 1998. In Summary:

- The use or refill of Halon 1301 system is not banned or unlawful.
- Effective April 6, 1998, no owner of Halon containing equipment shall allow Halon release to occur as a result of failure to maintain such equipment.
- NFPA 12A requires semi-annual inspection of Halon 1301 systems.
- Effective April 6, 1998, no person shall dispose of Halon containing equipment, except by sending it for Halon recovery to a manufacturer, recycler, or a **fire equipment dealer** operating in accordance

with NFPA 10 and 12A.

- Employers of technicians who test, maintain, service, repair, or dispose of Halon containing equipment shall provide appropriate training regarding Halon emission and reduction within 30 days of technician hiring.
- The EPA does not certify fire equipment dealers. However, the fire equipment dealer must operate in accordance with the cited NFPA standards.

For more information on Halon recycling and Halon system decommissioning, visit EPA's website at <http://www.epa.gov>.

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RELATED ACTIVITIES



Bourgeois & Associates, Inc. believes in giving back to the community. Roger Bourgeois is an avid collector of antique woodworking tools and artifacts. This interest led him to establishing the Cajun Tool Shed®, a traveling exhibit of antique tools, Cajun pirogues, and many other antique items. During the last several years, the Cajun Tool Shed® became very popular during the Downtown on the Bayou Festival, which is held in Houma, Louisiana during October of each year. Eventually, the displays became a permanent exhibit at the Terrebonne Folklife Culture Center.

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COMMUNITY INVOLVEMENT



Bayou Terrebonne
Waterlife Museum

Bourgeois & Associates, Inc. donated and installed a complete Siemens Fire Safety fire detection and voice evacuation system to the Bayou Terrebonne Waterlife Museum. The company performs annual inspections and any required maintenance at no charge.



Bourgeois & Associates, Inc. donated and installed a complete fire alarm and detection system to the International Rig Museum in Morgan City, Louisiana. The company performs annual inspection and any required maintenance at no charge.

**International Petroleum
Museum & Exposition®**
Morgan City, Louisiana

As a member of the Houma-Terrebonne Chamber of Commerce, Bourgeois & Associates, Inc. participates in the Partners in Education program. Bourgeois & Associates, Inc. and Broadmoor Elementary School have been “Partners in Education” for several years. The company is involved with Broadmoor students:

- Provides cash donation for special programs
- Furnished bus transportation and tours of the International Rig Museum
- Furnished bus transportation and tour of the Bayou Terrebonne Waterlife Museum and Downtown Historical District Walking Tour.
- Roger Bourgeois presents seminars during National Fire Prevention Week and provides banners and literature on home fire safety to the Broadmoor students.



Partners
In
Education



Bourgeois & Associates, Inc. has been an active supporter of Nicholls State University in Thibodaux, Louisiana. Roger Bourgeois attended Nicholls in the early sixties, and firmly believes he has a college education because of getting a start at the local affordable University.

- Bourgeois & Associates, Inc. has sponsored an endowed scholarship in Mechanical Technology at the University.
- Bourgeois & Associates, Inc. has supported the Nicholls Free Enterprise Program for many years. Roger Bourgeois serves on the Board of Directors of the Free Enterprise Week Program, and has been a sponsor each year. Each year, 50-60 local high school students are housed at the University and participate in a week long program on free enterprise.
- Roger Bourgeois is a member of the Nicholls State University Foundation, and actively supports programs of the John Folse Culinary Institute located at the University.



Bourgeois & Associates, Inc. has supported MacDonell United Methodist Children's Services, Inc. for several years through monetary and in-kind donations.

THE PERMANENT EXHIBITS

Louisiana Decoys

(Charles and Jean Frank Exhibit)

The Decoy Carving Exhibit displays typical tools of the Cajun Decoy Carver. One of the most prolific of Carvers was Dewey Pertuit of Raceland, LA, who carved thousands of Ring Neck decoys. A dozen of hunting decoys sold for \$18.00 – \$36.00 a dozen during the 1950's. Most Louisiana decoys were carved of Cypress Root, or Tupelo Gum. Few Louisiana Carvers identified their decoys in any distinctive fashion. "Distinctive carving style" is the only method of identifying most of these decoys.

Until the 1960's, the basic carving tools consisted of hatchet, draw-knife, rasp, and pocket-knife. Two man cross cut saws were used to fell the Tupelo Gum trees. The lower 3'-0" - 4'-0" of the Tupelo tree, cut during late spring, is useable for carving. It has very little grain, making it excellent for carving. The wood of the Tupelo Gum is light, soft, and closed grain, but very strong.

The Louisiana Decoy exhibit was made possible by Mr. Charles W. Frank, and his wife Jean, of New Orleans.

THE PERMANENT EXHIBITS

Cajun Tool Shed®

(Roger and Carolyn Bourgeois Exhibit)

Roger Bourgeois, originally from Raceland, Louisiana, has collected tools for 50 years. He was first introduced to tools on Christmas Day, 1949, when he received a child's carpenter tool box. He still has the tool box, and many of the original tools. He is an avid collector of vintage wood working tools, decoys, Cajun artifacts, fire fighting collectibles, and ice-man collectibles. He always wanted a way of sharing his passion with the public.

Roger and his wife Carolyn have donated the display cases, antique tools, and other artifacts presented in the Cajun Tool Shed®, in addition to several decoys in the Louisiana Decoys Exhibit.

Native American Indian Artifacts Exhibit



TERREBONNE FOLKLIFE CULTURE CENTER

A Project of the
Houma Downtown
Development Corporation



AN EXHIBIT OF THE TOOLS
AND ARTISTRY OF THE
CAJUN WOOD WORKER

Charles Frank is an avid photographer, bird watcher, outdoorsman, and is responsible for cataloging and photographing the decoys of many of South Louisiana's decoy carvers. He has authored four books on Louisiana Decoys.

He has donated numerous decoys, the award winning alligator photo, and other photographs, as well as the 100 year old dugout pirogue. Other donors are credited for their individual donations, secured and coordinated by Mr. Frank.

Cajun Tool Shed®

Man has an affinity with wood. Mankind has used wood to supplement his hands, and improve living conditions. The ways and methods of working wood cannot be addressed here in great detail, but some of the more common methods are:

- Felling
- Chiseling
- Splitting
- Shaping
- Sawing
- Planing
- Hewing
- Turning

The Native American Indian Artifacts Exhibit was made possible by Ms. Connie Townsend, who is responsible for design of the exhibit. The exhibit consists of very old Indian artifacts and maps of the Southeastern part of the original Louisiana Territory. The existing Louisiana Parishes were not yet defined as we know them today.

Call (985) 873-6545 for information on operating hours or Folklife activities

The Cajun Tool Shed® exhibit showcases wood working tools that were in general use during the late 1800's and early 1900's. Tools of this era were built to withstand heavy use, as opposed to the "throw away" world of today.

It is interesting to note how very little basic hand tools, such as the hand saw, plane, chisel, and hammer, have changed since their original invention. Only basic hand tools were used to create the various types of joinery displayed. Timber framers created mortise and tenon joints, keyed scarf joints, and other joints used in post and beam type construction. The pattern maker used select woods in building wood patterns (used for casting of cast-iron machinery parts), such as those on display at the Cajun Tool Shed®.

Many of the tools are named after the particular trade that used an adaptation of a generic tool for their particular trade. Carriage Maker's Spokeshave, Coffin Maker's Plane, Ship



Louisiana Decoys

Folklife Culture Center Exhibits

1. 100 Year Old Dugout Pirogue
2. Boat Building Tools
3. Boring and Measuring Tools
4. Wood Joints and Patterns

- Boring
- Carving

The cajun craftsman used all of these methods to harvest the great stands of 1,000 year old cypress, that are non-existent today. Unfortunately, much of this area's cypress was logged excessively during the late 1800's, when the industrial revolution made machinery available which could overcome the challenges of removing 8'-0" diameter trees from the Louisiana swamps.

Twentieth century power tools have taken the place of hand tools, but affinity between man and wood has remained.

Builder's Lipped Adze, Cooper's Adze, and Cooper's Chamfering Knife are examples of such names, and are

displayed in the exhibit.

Old time craftsmen had no hesitation about creating new tools for a particular task. Each of his tools was but an extension of himself.

5. Planes and Drawing Knives
6. Specialty Tools
7. c 1945 Carpenter Tool Chest
8. Iceman Tools
9. Louisiana Decoys
10. Louisiana Alligator Photo
11. Folklife Craft Room
12. Native American Indian Artifacts Exhibit

- Design and Arrangement of the Native American Indian Artifacts Exhibit

by Connie Townsend

Conceptual Design and Arrangement of Cajun Tool Shed® Exhibit and Louisiana Decoys Exhibit by Roger Bourgeois

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HOT SAUCE

“Bourgeois” Hot Sauce has been the “calling card” of Bourgeois & Associates, Inc. since it’s early beginnings. The familiar bottle of Louisiana Hot Sauce has graced many a kitchen counter or office snack area.

Roger Bourgeois registered the now infamous IF IT’S HOT, YOU NEED A FIRE SUPPRESSION SYSTEM® trademark and Service mark during the early years of the company. Today, the “Bourgeois” Hot Sauce has a “dedicated user base” of customers, associates, and friends throughout the United States

The Hot Sauce is distributed at business meetings, trade shows, and in charity golf tournament ditty bags. Each year, Bourgeois donates thousands of bottles of the popular Hot Sauce to the Tourist and Convention Bureau, Downtown Marina, LSU Golf Tournament, Knights of Columbus, Boy Scouts, and other non-profit groups. Bourgeois distributes a collectable “three pack” hot sauce caddy to customers, and associates from every state, and many foreign countries. A “Lifetime Refill” certificate of registration is included with each hot sauce caddy.

Roger Bourgeois has been dubbed “The Hot Sauce Man” in his travels, and takes pride in being so recognized.

The Hot Sauce has been reported to be seen at the finest restaurants around the country, and even reported to be seen at an oil field galley in Russia.



During 2003, the Bourgeois Hot Sauce Man was created. Bourgeois gives credit to a trip to the Amazon in Brazil, and a chance meeting with New Orleans native Dr. Ed Pelletiere for the creation of the Bourgeois, The Hot Sauce Man® logo. Dr. Pelletiere, a retired Pathologist living in Chicago, conceived and furnished the original artwork for the logo. During the chance encounter, Roger Bourgeois gave Dr. Pelletiere two bottles of hot sauce to take back to Chicago from the Amazon trip. Bourgeois mentioned to the good doctor that if Pillsbury could have the Doughboy®, then Bourgeois & Associates, Inc. could have a “Hot Sauce Man”.

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